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March 5, 2025

**Dear Valued Customers,**

We are reaching out to address the recently imposed 25% tariff on products manufactured in Mexico and shipped to the United States. We understand that this new tariff introduces not only a financial burden but also a level of uncertainty regarding its duration and overall impact on our industry.

At Curtis Industries, we are acutely aware of the challenges that these changes bring to your operations and the broader implications for the market. We recognize the significant strain this puts on your financial planning and operational costs. Please rest assured that we are fully committed to mitigating these impacts wherever possible.

In response to the tariffs, we are actively pursuing several strategies aimed at minimizing the cost increases that you might incur. Including, but not limited to:

- **Negotiating with Suppliers:** We are engaging our suppliers to secure temporary price reductions for components from affected regions, aiming to lessen the tariff's financial impact on you.
- **Exploring Alternative Sourcing:** Our team is actively seeking more cost-effective sourcing options that maintain the quality and reliability you expect from our products.
- **Cost-Saving Initiatives:** In keeping with our Lean Manufacturing and Continuous Improvement initiatives, we are diligently working to identify opportunities within our operations to implement cost-saving measures to further mitigate tariff impacts.
- **Free Trade Zones and Alternative Ship-to Locations:** If the products being purchased are ultimately exported from the U.S., contact us to review alternatives on Ship-to addresses.

Please be assured that our team is fully committed to working through these challenges on your behalf. We value your partnership and trust, and remain dedicated to delivering the highest quality products and services. Rest assured, we will keep you informed as we navigate these changes and pursue every avenue to manage this situation effectively.

Thank you for your understanding and continued support during these challenging times. For any questions or further clarification, please do not hesitate to [contact](#) us directly.

Sincerely,

Steven J. Powers  
President

[Curtis Industries/Tri-Mag, LLC](http://CurtisIndustries.com)